



# All India Institute of Medical Sciences, Jodhpur

No. Admn/Prop/50/2019-AIIMS.JDH

Dated 24<sup>th</sup> October, 2019

**Subject: Proposal for Purchase of Electrodes for Electrocardiography on Proprietary basis at AIIMS Jodhpur – Inviting Comments/Objection thereon.**

The Institute is in the process of purchasing Electrodes for Electrocardiography on Proprietary basis at AIIMS, Jodhpur from M/s Natus Medical Incorporated, USA through its authorized distributor M/s Arena Medical Care Pvt. Ltd., New Delhi. The proprietary certificate submitted are attached & uploaded on website.

The above documents are being uploaded for open information to submit objection, comments, if any, from any manufacturer regarding proprietary nature of the above said solutions within 11 days from the date of issue/uploading of the notification. The comments should be sent to administrative officer, AIIMS Jodhpur on or before 04<sup>th</sup> November, 2019 up to 03:00 PM, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Administrative Officer

**Enclosure: Related documents enclosed.**

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**TO WHOM SO EVER IT MAY CONCERN**  
**PROPRIETARY CERTIFICATE**

We, Natus Medical Incorporated with registered Offices at 3150, Pleasant View Road, Middleton, WI 53562, USA hereby confirm that below list of products for use with EMG / EEG / PSG System are proprietary products manufactured /branded by Natus.

1. Adult straight probe head (Part No. 071-423500)
2. USB Dongle (Review License) for EEG System
3. Long Cable for Video EEG System
4. Isolator Box for Video EEG System
5. XactTrace Lock-Thorax (Part No. 1421022)
6. XactTrace Lock – Abdomen (Part No. 1421020)
7. Embla Patient to bed unit cable 3M (Part No. 2020011)
8. 4 Contact Strip Electrode
9. 8 Contact Strip Electrode
10. 8 Contact Cable
11. EMG Needle holder (Part No. X21001)
12. Disposable Concentric Needle 25mm (Part No. S53153)
13. Disposable Concentric Needle 37mm (Part No. S53156)
14. Disposable Concentric Needle 25mm (Part No. S53158)
15. Gold Plated EEG Electrode (019-43600)

We also confirm that NO other company /manufacture provide the above parts other than ours which are compatible with our EMG / EEG System, since these are designed / manufactured and validated for use with our equipment to produce consistently high signal quality and precise results.

Date: 01<sup>st</sup> October 2019

Yours faithfully,



Thomas Dilworth  
Vice President  
For and on behalf of  
M/s Natus Medical Incorporated



Arena Medical Care Pvt. Ltd  
BA-51A, Janak Puri,  
New Delhi-110058

# natus.

## AUTHORIZATION CERTIFICATE

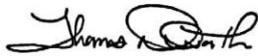
### TO WHOM IT MAY CONCERN

This is to certify that **Natus Medical Incorporated** with a registered address at **3150, Pleasant View Road, Middleton, WI 53562, USA** has appointed **M/s Arena Medical Care Pvt Ltd** ["Distributor"] with a registered address at **BA-51A, Janak Puri, New Delhi, India 110058** as the exclusive distributor and service agent for the territory of North India for **NATUS brand Neurology Products & is authorized to quote the price of the spare parts / accessories on our behalf**

Therefore, Arena Medical Care Pvt Ltd is responsible for promoting, selling and providing services to the NATUS Neurology Incorporated products during and beyond warranty period.

Date: 20<sup>th</sup> February, 2019

Yours faithfully,



Natus Medical Incorporated  
By: Thomas Dilworth  
Its: Vice President, International Sales



Arena Medical Care Pvt. Ltd.  
BA-51A, Janak Puri,  
New Delhi-110058